



Hatteras Island, North Carolina

January 9, 2013

Offices at the following
locations:

Avon

Mail all correspondence to:
P.O. Box 280
40227 Tigrone Boulevard
Avon, NC 27915

LOCAL

252-995-4477
FAX: 252-995-6137

TOLL FREE

800-627-3150
FAX: 800-627-3250

Waves

25206 Sea Vista Drive
Waves, NC 27982
FAX: 252-987-2803

Hatteras Village

57205 Eagle Pass Road
Hatteras, NC 27943
FAX: 252-986-1457

E-Mail

info@outerbeaches.com

Web Address

www.outerbeaches.com

To Whom It May Concern,

Re: Rental Guardian Travel Insurance

I am pleased to submit this letter of recommendation for Rental Guardian Insurance Company. My company, Outer Beaches, manages over 500 private vacation homes on the Outer Banks of North Carolina. We have offered travel insurance for at least 15 years. However, we ran into some significant problems with our previous travel insurance provider which caused us to look at the market place for an alternative source.

Our search included Mr. Brady Stump of Rental Guardian. I found Brady to be very knowledgeable not only within our industry, but also regarding travel insurance. In all my conversations with Brady I found him to be of high integrity, straight forward, and accurate in his claims and descriptions of his product. As I had occasion to deal with other individuals within Rental Guardian, I found the same character within all the personnel of the Company. After switching to Rental Guardian, we were soon faced with a natural disaster and were able to put Rental Guardian to the test. They came through in flying colors accommodating all claims resolved in a professional and timely manner. In fact, none of the issues which had occurred with our previous supplier arose as we worked through the natural disaster with Rental Guardian.

I do not hesitate in recommending the folks at Rental Guardian or their travel insurance product. They are an asset to my business and a pleasure with whom to continue a professional business relationship. Please feel free to call me directly if additional conversation is warranted.

Sincerely,

J. Alexander Risser
President

alexr@outerbeaches.com
1-800-627-3250 ext. 3280

JAR/bbs